

## COMPARISON PRICES REPORT (CPR)

### I. TARGET COUNTRY

Importer gives us the source market where he/she wants to find new suppliers. This time, the Importer choose as an example **CHINA (Mainland)**


### II. PRODUCT TO COMPARE

Importer gives us the product he wants to make a *market price comparison*. This time, the Importer choose as an example **11W FLUORESCENT LAMP** with the following specifications:


- 1) Working lamp with resistance cable
- 2) AC 220 - 230V, 5m, 11W
- 3) 11W fluorescent bulbs, 5m resistance cable
- 4) Hanging hook
- 5) Waterproof function



**CHINA (Mainland) – SUPPLIER PRICES**

SUPPLIER	PRODUCT & PRICE INFORMATION
<b>Company Name</b>	Dongguan Silon Electronics Factory of Guangdong
<b>Picture Product</b>	
<b>Technical Data</b>	12V Fluorescent Lamp. For use in places where mains power is unavailable. Supplied with 3M (approx.) of cable and connector for car cigarette lighter socket. Has useful hang-up hook. Supplied complete with 280mm (11") fluorescent tube. Display packed.
<b>Sale Price</b>	\$00,00 USD price (FOB Guangdong)
<b>Date Price</b>	5th June 2006
<b>E-mail</b>	<a href="mailto:slee@silonelectronics.com">slee@silonelectronics.com</a>
<b>Web</b>	<a href="http://www.silonelectronics.com">www.silonelectronics.com</a>
<b>Contact person</b>	Mr Lee, Simon Export Manager

## CHINA (Mainland) – SUPPLIER PRICES

SUPPLIER	PRODUCT & PRICE INFORMATION
<b>Company Name</b>	Ningbo Everest International Trading Co., Ltd.
<b>Picture Product</b>	
<b>Technical Data</b>	5 meter cable with fitted British standard 13amp plug Easily replaceable 11w fluorescent tube Fitted with practical hanging hook
<b>Sale Price</b>	\$00,00 USD price (FOB Zhejiang)
<b>Date Price</b>	5th June 2006
<b>E-mail</b>	<a href="mailto:xuyun@everest-tools.com">xuyun@everest-tools.com</a>
<b>Web</b>	<a href="http://www.everest-tools.com">www.everest-tools.com</a>
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